

After making **\$422K** with Vendasta, healthcare marketing experts continue to scale

- 📍 Founded in early 2020, AgeEnvy is based in Tampa, FL
- 📊 Digital experts helping aesthetic medicine providers grow
- 📌 Serving B2C and B2B as educational, medically reviewed, unbiased online directory marketers

Business goals

- ✅ Narrow down four attractive digital solution packages to scale business
- ✅ Increase monthly recurring revenue through a bundling strategy
- ✅ Lean into product-led growth while clearly positioning ROI to providers



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Create a repeatable sales recipe and lay the foundations for success that scales



\$422K

**Gross Marketplace
revenue**

Create incredible online experiences for your clients with integrated tech that takes you from prospecting to scaling.



98%

**Account
retention**

Bundle go-to-market solution packages for your clients and significantly reduce client churn.



3.5

**average product
basket size**

Package products from a marketplace of 250+ solutions and deliver with a team of experts to fulfill under your brand.

Best-selling products:



AgeEnvy Provider
Profile Landing Page



Reputation Management



Listing Distribution



Customer Voice

Leverage Vendasta as the go-to growth expert

“Partnering with Vendasta has brought so many different value adds, but most importantly, we look at Vendasta and specifically Gracen as an integrated partner. She's part of our team.”



Ralph Smith
Founder and President, AgeEnvy

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